



## FREQUENTLY ASKED QUESTIONS

### Tourism Product Diversification and New Market Development Program

**1. What is Tourism Saskatchewan’s role in the Tourism Product Diversification and New Market Development Program?**

Tourism Saskatchewan developed the program with the aim of supporting and facilitating the development of new experiences and/or new markets for an established tourism product. Tourism Saskatchewan will adjudicate and work with the successful applicants through their development process.

**2. How does a business or destination know if it is export-ready?**

Please read Tourism Saskatchewan’s [Export-Ready Criteria](#) document. Refer to the contact details at the right side of this page should you require further clarification.

**3. What is the timeframe for completion for proposed projects?**

Each project will be different, but the maximum timeframe for project completion will be 18 months from the signing of the Contribution Agreement.

**4. How do I determine if my organization/association is in “good standing” with Tourism Saskatchewan?**

Upon receipt of the program applications, Tourism Saskatchewan will check internally to ensure that your business is in good standing with all of our programming and reporting procedures, and does not currently have any outstanding debt with Tourism Saskatchewan.

**5. What if I cannot incorporate all of the required elements (under “Project Requirements”) outlined in the Program Guidelines?**

If your application does not meet all of the required elements, as outlined, you will not be eligible for funding through this program. Contact the program manager, Denise Stroeder at [denise.stroeder@tourismsask.com](mailto:denise.stroeder@tourismsask.com) for more information.

**6. Can I apply to all three funding streams within this program?**

An applicant is welcome to submit multiple applications to the three streams within this program in the same intake period, however only one will receive funding. Alternatively, an applicant cannot submit two applications to the same funding stream within one intake period.

**7. How will my application be scored?**

Every section within the application is important, please make sure you answer each question to the best of your ability.

**8. Why is my organization required to provide a 50 per cent minimum equity contribution?**

It is important that all applicants make a financial investment to demonstrate their commitment to the project. The final product will belong to the applicant and, therefore, contributing to the project with a financial commitment will help ensure long-term sustainability.

**9. My business does not meet the eligible criteria, are there other programs or assistance that can be accessed through Tourism Saskatchewan?**

Contact the program manager, Denise Stroeder at [denise.stroeder@tourismsask.com](mailto:denise.stroeder@tourismsask.com) for more information.

**10. If I am approved for funding, can I claim expenses that were incurred before the Contribution Agreement is signed?**

No. All eligible expenses that a successful applicant can use program dollars for, will need to be incurred after both parties have signed the final Contribution Agreement.